



## Young Entrepreneurs in Science



- opens up new career perspectives for young researchers
- part of the Falling Walls Foundation
- enabled by Federal Ministry of Research, Technology and Space



## **Netiquette**



Be respectful & constructive

Use AI responsibly: Use it to support the process, not to produce final results

Mute when not speaking

Be present: keep your camera on. Feel free to eat, drink, or stretch

Need help? Reach out to us via the chat if experiencing technical issues

React & engage: Use emojis or reactions to share feedback

Drop your questions or ideas in the chat – we're all here to learn together!

## CHECK-IN



## **Emoji Check-In**





Everbody, show us your emoji mood!

## **Learning goals**



- Breaking the entrepreneurial stereotype
- Reflecting upon your personal innovative skillset with the help of the Entrepreneurship Competence Wheel
- Understanding how your skills contribute to a team and defining your entrepreneurial superpowers

## The entrepreneur



What comes to mind when you think about an entrepreneur?

## The "Entrepreneur" stereotype





## This is what the media says ...

## Here are 15 characteristics you must improve to become a successful entrepreneur!

- 1. Creativity
- 2. Passion
- 3. Motivation
- 4. Product or service knowledge
- 5. Ability to network
- 6. Self-confidence
- 7. Optimism
- 8. Vision
- 9. Goal mindset
- 10. Risk-taking





## Your entrepreneurial journey







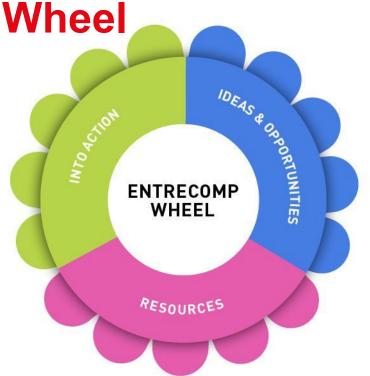
unrealistic

rather realistic



Skillset: EntreComp

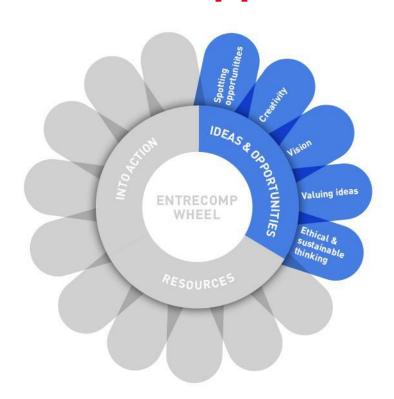




- Tool to reflect on your personal development of entrepreneurial skills
- Developed by the Joint Research Centre (JRC) of the European Commission
- Made up of three competence areas:
   Ideas & Opportunities, Resources, Into Action
- Each area includes 5 competences

## **Ideas & Opportunities**





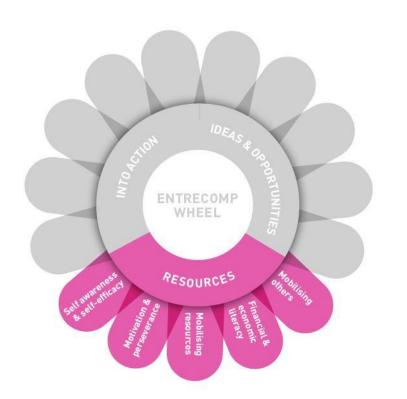
## Which ideas & opportunities can you see and develop?

Competence	Hint
Spotting Opportunities	use your imagination and abilities to identify opportunities for creating value
Creativity	develop creative and purposeful ideas
Vision	work towards your vision of the future
Valuing ideas	make the most of ideas and opportunities
Ethical & sustainable thinking	assess the consequences and impact of ideas, opportunities and actions

Bacigalupo, M., Kampylis, P., Punie, Y., Van den Brande, G. (2016). EntreComp: The Entrepreneurship Competence Framework. Luxembourg: Publication Office of the European Union; EUR 27939 EN; doi:10.2791/593884

### Resources





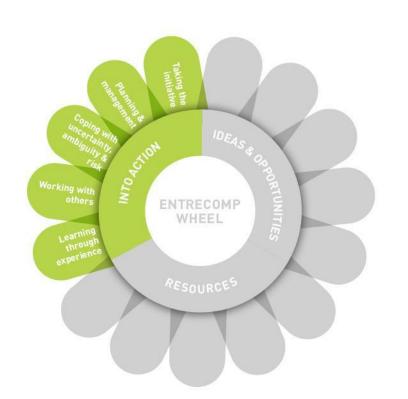
## Which resources do you have to transform your ideas into action?

Competence	Hint
Self awareness & self-efficacy	believe in yourself and keep developing
Motivation & perseverance	stay focused and don't give up
Mobilising resources	gather and manage the resources you need
Financial & economic literacy	develop financial and economic know-how
Mobilising others	inspire, enthuse and get other on board

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### **Into Action**





## Which competences do you bring with you to become active?

Competence	Hint
Taking the initiative	go for it
Planning & management	prioritise, organise and follow up
Coping with uncertainty, ambiguity & risk	make decisions dealing with uncertainty, ambiguity and risk
Working with others	team up, collaborate and network
Learning through experience	learn by doing

Bacigalupo, M., Kampylis, P., Punie, Y., Van den Brande, G. (2016). EntreComp: The Entrepreneurship Competence Framework. Luxembourg: Publication Office of the European Union; EUR 27939 EN; doi:10.2791/593884

## The wheel can also help you to



- map your own entrepreneurial competences
- assess and develop your entrepreneurial skills
- identify individual strengths and weaknesses
- build your entrepreneurial team

## My innovative skills



## My innovative skills



## Based on what you just learned, think about the different entrepreneurial competences according to the EntreComp Wheel.

- a) Which skills do you already have? Which of them are the most fun for you? Pick 2.
- b) Which skills do you especially use in your research work? Pick 2.
- c) Which skills would you like to develop (more)? Pick 2.

### How it works ...





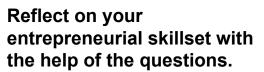
Solo work

Stay in main room and mute your microphone.

You can turn your camera off.



My innovative skills



Take a look at the Google template if you need the hints for each competence.



12 min

4 min for each question

## My innovative skills



SOLO WORK: YOUR INNOVATION SKILLS

#### MY INNOVATIVE SKILLS



Reflect on your entrepreneurial skillset with the help of the questions.

12 min

#### Step 1

- Which skills do you already have? Which of them are the most fun for you? Pick 2.
- Which skills do you especially use in your research work? Pick 2.
- Which skills would you like to develop (more)?
   Pick 2.

#### AS A REFERENCE, HERE ARE ALL THE COMPETENCES AGAIN:

#### **IDEAS & OPPORTUNITIES**

Spotting Opportunities

Vision
Valuing ideas
Creativity
Ethical & sustainable thinking

#### RESOURCES

Self awareness & self-efficacy Motivation & perseverance Mobilising resources Mobilising others Financial & economic literacy

#### INTO ACTION

Taking the initiative Planning & management Learning through experience Coping with uncertainty, ambiguity & risk Working with others

## **Welcome back**





Let us know, if you're with us: Raise your emoji thumb!

# Your entrepreneurial superpower



## **Share with a partner**



#### Based on what you just reflected on, ...

... share your thoughts around your own entrepreneurial skillset with a partner:

- One after the other: Listen carefully and find the one »entrepreneurial superpower« of your partner.
- Talk about one skill that you would like to develop (further).
   Together brainstorm ideas how you could do that.

### How it works ...





One on one

You will meet your partner in a digital breakout room.



Your entrepreneurial superpower

Share your thoughts around your own entrepreneurial skillset with a partner.

One after the other: Listen carefully and find the one » entrepreneurial superpower« of your partner.

Talk about one skill that you would like to develop.
Together brainstorm ideas how you could do that.



15 min

Each person 7 min for sharing, feedback and brainstorming

## Let's go!



## **Welcome back**





Let us know, if you're with us: Raise your emoji thumb!

## Sharing...





What thoughts have come up during the reflection?

## It's coffee o' clock!



# Combine your individual strengths ...



## ... and form the ultimate team!



## **Team of superheroes**



TEAMWORK: YOUR INNOVATION SKILLS **TEAM OF SUPERHEROES** Step 1 Introduce your partner from the exercise before. **TEAM NAME** Step 2 Once you know everybody, start designing your team visual team template. or image NAME: NAME: Step 3 Get ready to present your team! Who is presenting which part? SUPERPOWER: SUPERPOWER: WE MAKE THE WORLD BETTER BY ... NAME: NAME: PSSST! OUR CRYPTONITE SUPERPOWER: SUPERPOWER:

### How it works ...





#### **Teamwork**

Small teams in separate Breakout rooms.

Find the Google Sheet number according to your breakout room number.



#### **Team of Superheroes**

Introduce yourself and your entrepreneurial superpower.

Create your team of superheroes.

Get ready to present your team! Who is presenting which part?



#### **25 min**

each 3 min for introduction of superpowers

12 min for designing your team template

1 min for choosing a presenter

## Let's go!



## **Welcome back**





Let us know, if you're with us: Raise your emoji thumb!

## Sharing...





Please introduce to us ... ... your entrepreneurial superteams!

## Transfer your superpower



### How it works ...





#### Solo work

Please, stay in the main room and mute your microphone.

Grab a piece of paper and a pencil.



## Transfer your superpower

Think about a moment/ situation within the next week in which you can consciously use your superpower.

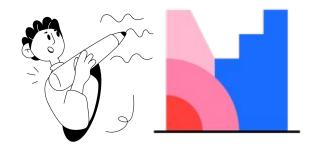
Or think about how you could develop/strengthen a skill that you are still missing during the next weeks.



5 minutes

## Time for feedback!





Please, follow the link in the chat window.

## Wrapping up!





I like, I wish, I take away...

## **Sharing**





Are there any comments, thoughts or questions you would like to share?
Raise your hand.

## Stay connected with the YES community



- Join our **LinkedIn group**
- Take part in other (Online-) Workshops



- Tell your peers and spread the word via social media
- Stay active in our Alumni-Community
- Keep learning from each other on your entrepreneurial journey



## **Boost your career with your YES experience**





- Connect with YES and fellow participants on LinkedIn
- Share your YES certificate on Social Media
- Add YES to your trainings on LinkedIn and your CV
- ... and carry the entrepreneurial spirit further.



## Time for feedback!







## Thank you!



Connect with us and each other via Social Media ...



LinkedIn Page



LinkedIn Group



Instagram @sciencepreneurs



Newsletter

